

ROBERT WALTERS CLIENT CASE STUDY: G4S SECURITY

SETTING THE STANDARD IN RECRUITMENT

BACKGROUND

Robert Walters was approached by G4S to recruit for several contract roles, across a range of skill sets, on a large transition project.

G4S is a leading global integrated security company specialising in the provision of security products, services and solutions. When tasked with transitioning a large amount of staff, applications and technology services they wanted to recruit ten contractors to help execute the extensive project. These contractors needed to be extremely skilled and able to fit into the organisation. They would also be required to work to tight deadlines so the transition could be delivered on time.

APPROACH

After an initial briefing meeting, the full project was discussed, advice given and strict timescales were agreed. Robert Walters used a unique and strategic dual process of headhunting and utilising our renowned global database to source the most talented and qualified candidates to interview.

SOLUTION

After meeting several candidates a shortlist was presented of high-quality project managers, network engineers and testers amongst other professionals. Full feedback from both parties was managed through the interview process, and a full documented response from each candidate was presented to G4S.

"WE HAVE BEEN WORKING WITH ROBERT WALTERS FOR A NUMBER OF YEARS AND ENGAGED THEM TO ASSIST US WITH A BUSINESS CRITICAL PROJECT. THEIR UNDERSTANDING OF THE CULTURE OF OUR ORGANISATION ALONG WITH THEIR MARKET KNOWLEDGE ENABLED US TO FILL A NUMBER OF URGENT INTERIM ROLES. THROUGHOUT THE PROCESS WE WERE REGULARLY UPDATED AND WERE EXTREMELY HAPPY WITH THE LEVEL OF SERVICE RECEIVED."

Dan Garsden, IT Director – G4S



RESULTS

A quick and efficient search meant that Robert Walters consultants sourced the highest quality professionals and G4S was able to hire ten professionals within four weeks. The project was able to commence on time with all contractors helping deliver the project in time.