

Client case study:**Bank of New York Mellon****Background**

Robert Walters was approached by Bank of New York Mellon to act as their long-term recruitment partner for several recruitment projects. Bank of New York Mellon is a multinational leader in investment and wealth management services. They originally approached Robert Walters to manage a large migration project as they moved several central functions from London to Manchester. Following this, Robert Walters has continued to recruit for BNY Mellon across several sectors including secretarial & support services, financial services, and contract and permanent project management, qualified finance and accounting.

**Approach**

After a detailed briefing meeting, the full project was discussed, and strict timescales were agreed for the initial recruitment needs. Use of our renowned database, coupled with strategic advertising, continuously allows the most talented and qualified candidates to be sourced.

Solution

Robert Walters presented a detailed solution for handling all recruitment needs, including detailed hiring strategies and bespoke media and advertising campaigns. Along with meeting several candidates and supervising the initial interview processes, Robert Walters manages all pre-employment screening for BNY Mellon candidates, including psychometric testing, credit and reference checks.

Robert Walters have recruited over 200 professionals for BNY Mellon. As a trusted supplier, Robert Walters continues to recruit both junior and senior management level professionals and provide pre-employment support.

Testimonial

“Since 2005, we have used Robert Walters as one of our preferred suppliers. At present, they are one of the few agencies that are providing the right calibre of candidate for all levels of our recruitment. We will not hesitate to use their services in the future.”

Vimal Bhatt, Human Resources at Bank of New York Mellon