



# ROBERT WALTERS CLIENT CASE STUDY: BANK OF NEW YORK MELLON

## SETTING THE STANDARD IN RECRUITMENT

### BACKGROUND

**Robert Walters was approached by Bank of New York Mellon to act as their long-term recruitment partner for several recruitment projects.**

Bank of New York Mellon is a multinational leader in investment and wealth management services. They originally approached Robert Walters to manage a large migration project as they moved several central functions from London to Manchester. Following this, Robert Walters has continued to recruit for BNY Mellon across several sectors including secretarial & support services, financial services, and contract and permanent project management, qualified finance and accounting.

### APPROACH

After a detailed briefing meeting, the full project was discussed and strict timescales were agreed for the initial recruitment needs. Use of our renowned database, coupled with strategic advertising, continuously allows the most talented and qualified candidates to be sourced.

### SOLUTION

Robert Walters presented a detailed solution for handling all recruitment needs, including detailed hiring strategies and bespoke media and advertising campaigns. Along with meeting several candidates and supervising the initial interview processes, Robert Walters manages all pre-employment screening for BNY Mellon candidates, including psychometric testing, credit and reference checks.

**"SINCE 2005 WE HAVE USED ROBERT WALTERS AS ONE OF OUR PREFERRED SUPPLIERS. AT PRESENT THEY ARE ONE OF THE FEW AGENCIES THAT ARE PROVIDING THE RIGHT CALIBRE OF CANDIDATE FOR ALL LEVELS OF OUR RECRUITMENT. WE WILL NOT HESITATE TO USE THEIR SERVICES IN THE FUTURE."**

**Vimal Bhatt**, Human Resources - Bank of New York Mellon Corporation



BNY MELLON



### RESULTS

Robert Walters have recruited over 200 professionals for BNY Mellon. As a trusted supplier, Robert Walters continues to recruit both junior and senior management level professionals and provide pre-employment support.

AUSTRALIA  
BELGIUM  
BRAZIL  
CHINA  
FRANCE  
GERMANY  
HONG KONG  
INDONESIA  
IRELAND  
JAPAN  
LUXEMBOURG  
MALAYSIA  
NETHERLANDS  
NEW ZEALAND  
SINGAPORE  
SOUTH AFRICA  
SOUTH KOREA  
SPAIN  
SWITZERLAND  
TAIWAN  
THAILAND  
UAE  
UK  
USA  
VIETNAM