

Client case study: **Speedy Hire**

Background

Speedy Hire is the UK's leading tool hire provider and a long-standing client of Robert Walters. Speedy Hire needed to hire over 100 professionals over a two-year period for their large-scale digital transformation project. They had previously worked with other agencies but faced challenges with communication and market feedback. Given Robert Walters' successful track record, they were chosen as the exclusive recruitment partner for this initiative.



Approach

The technology and transformation team at Robert Walters Manchester conducted a detailed market analysis and implemented headhunting, market mapping, and data-driven recruitment strategies. A dedicated project delivery team ensured effective communication and a consistent feedback loop. Candidate sourcing methods included headhunting, referrals, recommendations, and leveraging Robert Walters' extensive network of technology professionals in the North.

Solution

Speedy Hire required a diverse range of roles, including software development, design, product management, data analysis, IT support, and project management. Robert Walters identified and sourced candidates to meet these needs through detailed market analysis and by tapping into both passive and active candidate markets. Detailed MI reports were provided, and alignment with Speedy Hire's needs was maintained throughout the process.

Results

Hundreds of professionals were shortlisted, and approximately 30 candidates have been placed so far, with many more expected over the project's duration. The successful placements for the digital transformation project so far have meant Speedy Hire have entrusted Robert Walters with additional recruitment projects outside of the tech domain too.

Testimonial

"Jason and the team have consistently delivered exceptional tech professionals who align seamlessly with our project requirements. Their proactive approach to communication ensures transparency at every stage of the recruitment process. They have been instrumental in not only securing top-tier talent but also in streamlining our hiring strategy.

The weekly scheduled meetings provide us with a valuable platform to discuss progress, address any concerns, and align our goals. The regular Management Information (MI) reports for each role empower us to make data-driven decisions, enabling us to adapt swiftly to market conditions. Collaborative efforts have resulted in a streamlined and efficient recruitment process, saving both time and resources."

- Rabab Rizvi, Talent Acquisition Manager at Speedy Hire