

Client case study:

Leading Sports Association

Background

Robert Walters (formally Walters People) was approached by a leading sports association to recruit a credit controller within a week to cover an urgent sick leave on a 3-month initial contract. Robert Walters moved quickly to utilise our existing Temp candidate network, then went out to LinkedIn and other job boards, generating an initial shortlist of candidates.

Solution

Two candidates were selected for interviews. One particularly outstanding candidate from a leisure background was offered the position within 4 days of receiving the job specification. Upon accepting the offer at a slightly hourly rate than initially discussed the candidate was able to start within a further 2 days.

Results

Following the successful completion of the contract, Robert Walters received additional work from the client, indicating their satisfaction with our services. We were also able to assist the candidate in securing her next role.

Achieving a one-week turnaround from briefing to start date, along with two contract extensions, demonstrates our ability to fulfil the key expectations that every business desires from a recruiter: efficiency and speed.

Client Testimonial

“[Robert Walters] was able to provide good quality CVs efficiently once onboarded - we were delighted to extend her contract through to a total of 7 months. [Robert Walters] were in regular communication with us and the candidate to make sure both parties were aware of the ongoing situation we were very pleased with the service.”

- **Client, Transactional Finance Manager**

Candidate Testimonial

“We have been working with [Robert Walters] for several years, and recently engaged them to act as our recruitment partner for a large project. They took time to understand the business needs and provided invaluable input throughout the process. Their understanding of the market, and consultative approach, enabled us to fill several urgent interim roles.”

- **Candidate, Anita Gorsia**