

Client case study: KPMG

Background

KPMG urgently required a Programme Manager to lead a high-profile digital transformation programme (Microsoft D365) for an initial 6-month contract. Working to an extremely tight deadline, KPMG partnered exclusively with Robert Walters, trusting the expertise and extensive network of their Change & Transformation recruitment team.



Requirement

The ideal candidate needed specific technical delivery experience working on a similar technology programme. The role would involve managing demanding stakeholders, so confidence and strong stakeholder management experience would be essential. Emphasis was placed on cultural fit, and the successful candidate needed the specific soft skills required to work in an intense, fast-paced environment.

Understanding the niche requirements of the role, Rachel Evans, Business Director at Robert Walters London and Change & Transformation recruitment expert, took a highly targeted approach to identify the best talent on the market.

Solution

Leveraging Robert Walters' vast network of transformation experts, and deep knowledge of the London contract market, Rachel identified, attracted and vetted 3-4 strong Programme Managers within 48 hours. Presenting the shortlist, KPMG interviewed the individuals, leading to an exceptional candidate (who was previously known to Robert Walters) being offered the role. Within 1-2 weeks, the Programme Manager was successfully onboarded, allowing for a smooth start to the programme.

Due to the placement's success and the quality of service delivered, KPMG entrusted Robert Walters to identify, attract and engage a PMO for another high-profile transformation project of similar urgency. KPMG has since partnered with Robert Walters to place nearly a dozen contractors across various technology departments to deliver a range of projects.

Testimonial

"I have had the pleasure of working with Rachel for the last 12 months. Rachel takes the time to know her clients, the requirements of the roles and what is considered a good fit. As a result of this Rachel had placed with me a number of times. Her service is professional, she goes above and beyond. Rachel has also introduced a number of colleagues who have been able to help us recruit suitable candidates. This is excellent service, thinking beyond her own desk."

Manpreet Kaur, former Programme Manager at KPMG