

ROBERT WALTERS

BANKING AND FINANCIAL SERVICES APPOINTMENTS

Robert Walters has established itself as the recruiter of choice for banking and financial services appointments in the Midlands region. Our specialist division in Birmingham represents permanent, temporary and contract professionals covering a broad spectrum of roles across finance, sales, risk, origination and operations. Our clients include the groups & subsidiaries of investment banks, corporate & commercial banks, insurance companies, retail banks, wealth firms and niche operators in the regional financial services sector.

UNDERSTANDING YOUR REQUIREMENTS

Our consultants are drawn from a background of both recruitment and the banking industry which ensures a thorough understanding of your business, the sector in which you operate and the requirements that you have. Our expertise and network enables us to access areas of the market that others can't and in doing so differentiate exceptional from merely good candidates.

We invest time to gain an in-depth understanding of our client's needs which leads to an efficient recruitment process and ensures that the most appropriate and motivated candidates in the market are engaged. Robert Walters consultants are skilled at listening and applying the most effective approach to sourcing the right candidate in a timely, professional and cost effective manner. We perceive ourselves as an extension of our clients and work to the highest ethical standards at all times.

SPECIALISTS IN RECRUITMENT TO THE BANKING & FINANCIAL SERVICES SECTOR

Our expertise spans the following areas:

- Financial reporting – statutory accounting & business decision support
- Finance leadership
- Projects and change management
- Corporate & commercial banking
- Private banking & wealth management
- Corporate credit
- Corporate governance – audit, risk, operational control
- Corporate finance
- Banking operations & trade support
- Global markets
- Retail branch network

ROBERT WALTERS' IN-HOUSE DATABASE

Robert Walters has an extensive and highly effective database of UK and international business professionals that extends to over 100,000 candidates. Our candidate management system, 'Profile RPM' is a 21st century tool that provides a fast, flexible and robust foundation to complement any search. This resource interfaces through the Robert Walters network of 44 offices, enabling our consultants to extend their search across the globe.

ONLINE ADVERTISING

To maximise the coverage and response your role receives we feature your vacancy with a job posting on our own renowned website www.robertwalters.co.uk in addition to other leading online portals for finance & banking vacancies.

NETWORKING & SEARCH

A proactive and discreet approach to the candidate market is often necessary. At Robert Walters we have significant experience in networking and targeting high calibre professionals who may not be actively seeking a career move but are nevertheless receptive to discussing and pursuing exceptional opportunities. We will always consult with you and agree a process that is tailored to your business ensuring your opportunity is communicated to a targeted audience.

NEED AN INTERIM SOLUTION?

We endeavour to recruit the ideal permanent hire in as short a time frame as possible without compromising on our quality of service or the scope of the search. However, should you require an immediate, interim solution we have the resources to supply highly competent individuals to ensure that your business continues to run smoothly.



“John Fallon offers a very high level of professionalism and is a great communicator. Offering constant updates and speedy responses is a service which cannot be taken for granted and John was excellent at this. John displayed a great understanding of client relationships and the success of his consultancy demonstrates his business acumen and reputation amongst his clients. John's integrity, honesty and attention to quality is indeed a rare commodity in this business. He will always be on my list of people to do business with... he should be on yours too.”

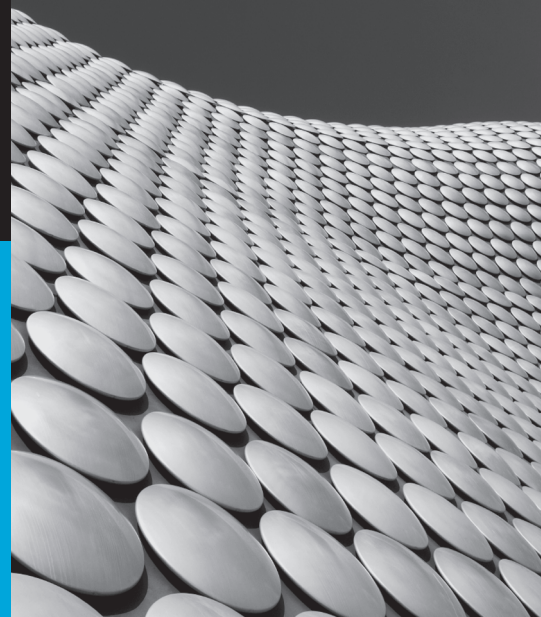
Puru Chandrashekar,
Assistant Vice President, Deutsche Bank.

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www.robertwalters.co.uk

ROBERT WALTERS BANKING AND FINANCIAL SERVICES APPOINTMENTS

Robert Walters is a leading global recruitment consultancy, specialising in placing high-calibre professionals into permanent, contract and temporary positions. We have an established network of offices across the UK and 44 offices globally.



OUR CLIENTS

At Robert Walters we achieve success for our clients by providing a consultative approach to the recruitment process. We are committed to building long-term relationships and pride ourselves on relationship strength, longevity and transparency. Our UK client base includes the majority of the FTSE 100 listed companies, multinational blue-chip commercial organisations and SMEs across all market sectors. Our Birmingham team has recently recruited qualified professionals for:

- Deutsche Bank
- Santander
- Lloyds Private Banking
- Clearwater Corporate Finance
- NFU Mutual
- Phoenix Group
- RBS Corporate
- Islamic Bank of Britain
- Handelsbanken
- Vertex Financial Services
- HSBC
- Allied Irish Bank

CANDIDATES' PERSPECTIVE

"Sanjay Magdani is extremely professional, easily approachable, persistent and ever dependable. In fact it is fair to say he is the best consultant I have ever come across. If you are ever looking for a consultant who will get the job done for you, look no further than Sanjay."

Yaw S – Accountancy Professional

"Gill Whiteside is a very professional recruiter who knows her clients needs well and is ready to go that extra step further to connect valuable resources for businesses with excellent workplaces for professionals. Her determination and positive attitude to deliver results definitely distinguishes her services from those of the competitors. I would recommend Gill to anyone that is looking a secure placement for the future, as a person that knows exactly what she is doing and how to deliver what you want!"

Anvar Bashaa RM – Senior Analyst, Deutsche Bank

"Kayte Short is a diligent professional, she has the natural ability to match people to their skills, is a good listener and provides support when you require it. Kayte is friendly, honest and reliable which is what makes her a great recruitment consultant!"

Christine Charles – Director at Next Step Coaching (Previously Project Manager at Deutsche Bank)

CONTACT US

For further information on how Robert Walters can help you recruit banking or financial services professionals, or to instruct us with a new assignment please contact:

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E: john.fallon@robertwalters.com

THE FINANCIAL TIMES

For appropriate positions we include an exclusive recruitment advert in the Financial Times, widely considered to be the most effective print media to attract high calibre professionals who are serious about their career advancement.



NFU Mutual
INSURANCE PENSIONS INVESTMENTS

Interim Head of Finance

£Executive Package | Stratford-upon-Avon | Two-Year Fixed-Term Contract

About us
NFU Mutual is one of the leading general insurers and financial services organisations in the UK. We offer an award-winning portfolio of products – including general insurance, pensions, protection and investments. We're a strong team of 3,500, with an annual turnover approaching £1.5 billion and an ever-growing customer base.

About the role
Due to an internal secondment NFU Mutual is looking to appoint an Interim Head of Finance. You'll be responsible for managing the 60-strong accounting function to consolidate, prepare and present all aspects of the Group's financial results and activities. The opening will be appointed on a two-year fixed-term contract basis.

As Interim Head of Finance your key accountabilities will sit across:

- Financial Reporting – you'll manage the reporting of the Group's financial position across all subsidiaries, business units and Life & General Funds in line with Board expectations and FSA regulations.
- Strategy & Policy Setting – you'll determine, set and implement the strategy for the finance function.
- Compliance – you'll ensure that Group Capital Adequacy is compliant and will undertake Solvency II preparatory work.

• MI & Planning – you'll lead the mid-term planning process for the Group.

• Stakeholder Management – including the Board, Finance Director, Senior Group Management, Auditors and key industry contacts across the Insurance sector.

About you
A qualified accountant, you'll bring a significant amount of experience of operational leadership across a sizeable financial services department. To apply for this outstanding role please forward your Curriculum Vitae to our retained consultant John Fallon at Robert Walters, 11 Brindley Place, Birmingham B1 2LP. Email: john.fallon@robertwalters.com or call +44 (0)121 281 5000. Web: www.robertwalters.co.uk
Where any specific qualification is mentioned, all equivalent overseas qualifications are acceptable.
All third party applications will be forward to Robert Walters.

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